



## News Release

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### **IEWC SIGNS PURCHASE AGREEMENT FOR ALMO WIRE & CABLE**

*Milwaukee, Wisconsin – May 15, 2013* – IEWC has entered into a definitive purchase agreement to acquire the assets of Almo Wire & Cable on May 31, 2013. Almo is one of the leading stocking suppliers of marine wire, industrial battery cable and military specialty products in the United States. This highly-focused product line expansion will enable IEWC to offer enhanced support of in-demand niche products and solutions to its growing customer base.

Almo's focus on quality products has resulted in strong partnerships with several of the industry's leading manufacturers including Prestolite Wire, General Cable, Kalas and Southwire. Coupled with a customer-centric approach to distribution, Almo is a natural fit within the IEWC family and a great enhancement to IEWC's growing global presence and product offerings.

The Almo sales team will join IEWC under the leadership of Jim Manney, currently of Almo Wire & Cable, and will be based out of a new IEWC sales office located in the greater Philadelphia, PA area.

This investment in Almo enhances IEWC's on-going global commitment to both the marine market and the military and defense markets. Paul Bryant, IEWC's Chief Commercial Officer, commented, "Almo Wire & Cable's unparalleled dedication to quality and customer service will be a true asset to both IEWC and our customers. Almo's motto, "Distribution on a *Personal Level*", demonstrates a mindset which mirrors IEWC's approach to customer care, and we're excited about the benefits that this acquisition will create for both our customers and supplier partners."

For additional information please contact Kyle Spader, IEWC US President at (262) 957-1174 or via e-mail at [KSpader@iewc.com](mailto:KSpader@iewc.com).

#### **About IEWC - ([www.iewc.com](http://www.iewc.com))**

IEWC is a premier global supplier of wire, cable and wire management products, with distribution centers strategically located throughout the world.

go further with **your**team.

A large, faded version of the IEWC logo is positioned behind the text "go further with yourteam." The logo consists of the same stylized grey circular icon and the text "IEWC GLOBAL SOLUTIONS" in a light grey font.